
Village of Gold River

REPORT TO COUNCIL

Regular Council Meeting
August 19, 2024

Author: Joe Doxey - Director of Operations

Subject: Loader (transfer station), Award of Purchase

RECOMMENDATION(S):

THAT Council authorize staff to award the award of loader with quick coupler attachment to North Island Tractor for \$90,297.60 plus applicable taxes; and

THAT Council amend the approved budget by increasing the funding from capital reserves by \$13,000.

ALTERNATIVE(S):

THAT Council authorize staff to award the award of loader to North Island Tractor for \$85,740.00 plus applicable taxes; and

That Council amend the approved budget by increasing the funding from capital reserves by \$1,000; or

THAT Council provides staff with alternate direction.

PURPOSE

To provide Council with information and receive authorization to award the purchase of the loader.

ATTACHMENT(S):

NA

DISCUSSION

The current 1995 loader is due for renewal. It is 29 years old and has nearly 4,000 hours on it, and was included within the approved 2024 budget for \$80,000.

In accordance with the Purchasing Policy No. 306 (Finance) and the Canadian Free Trade Agreement requests for proposal (RFP) were posted publicly on the Village's website and on the BC Bid website on July 16, 2024. The request for proposals closed on August 6, 2024 and yielded 6 responses which have been scored according the RFP weighted criteria shown below:

Proposal Technical Evaluation	General Specifications	Max 20 points
	Engine & Powertrain	Max 55 points
	Loader Operation	Max 40 points
	Cab	Max 20 points
	Safety	Max 20 points
	Customer Service	Max 20 points
Cost Evaluation	Price	Max 50 points

Staff have evaluated submissions and provide the following scoring summary for information:

	CASE 121F	CASESL35TR	CAT 903	JCB 407	Kabota R430	Volvo L20HS
Proposal Technical Evaluation, Average Score	27.5	26.7	28.3	29.2	28.3	28.3
Cost Evaluation, Proposal Fees	38.4	33.0	39.9	38.8	50.0	35.9
Combined Score (Ranking)	65.9 (4)	59.7 (6)	68.2 (2)	68.0 (3)	78.3 (1)	64.2 (5)

To summarize: the Kabota R430 proposal submitted by North Island Tractor was the highest overall scoring proposal and met every requirement of the technical specifications. A basic loader bucket and forks were required elements of the base proposal. Additionally, some preferred, but optional accessories were included within the RFP for pricing: A snowblade came in at \$6,385 along with a hydraulic quick coupler accessory valued at \$4,557.60. The hydraulic quick coupler attachment is not absolutely required; however, over the life of a unit it will pay for itself in saved time, increased serviceability, and reduced likelihood of pinch point injuries. This item is recommended to be included within the purchase; whereas the snow blade is not as critical at the given price point and is not being recommended.

FINANCIAL IMPLICATIONS

The budget for this project is \$80,000 and is funded from reserves; however, the best and lowest proposal was above this budget. Six proposal responses are considered to be a healthy competition and it is not likely that cancelling the competition and reissuing another request for proposals would yield any improved response, or lower pricing. It is recommended that Council consider a budget amendment of \$13,000 to facilitate award of purchase including the optional hydraulic quick coupler, or an amendment of \$6,000 if Council wishes to award the purchase of base proposal.

POLICY IMPLICATIONS

There are no direct policy implications implied by this project.

LEGAL IMPLICATIONS

There are no direct legal implications implied by this project.

STRATEGIC PLAN ALIGNMENT

Renewal of aging assets supports the Strategic Priority of Financial Sustainability.

Supported by CAO: _____

Respectfully submitted,

Joe Doxey ASCT, ENV SP
Director of Operations
Village of Gold River